# Rating Update

January 13, 2025 | Mumbai

# H S India Limited

### Update as on January 13, 2025

This update is provided in continuation of the rating rational below.

The key rating sensitivity factors for the rating include:

#### Upward factors:

- Net cash accrual above Rs 4 crore, comfortably cushioning debt obligation
- Sustained improvement in the working capital cycle and financial risk profile

### Downward factors:

- Delay in recovery in revenue and net cash accrual below Rs 2 crore
- Large, debt-funded capex or stretched working cycle weakening the financial risk profile and liquidity

Crisil Ratings has a policy of keeping its accepted ratings under constant and ongoing monitoring and review. Accordingly, Crisil Ratings seeks regular updates from companies on the business and financial performance. Crisil Ratings is, however, awaiting adequate information from H S India Limited (HSIL) which will enable us to carry out the rating review. Crisil Ratings will continue provide updates on relevant developments from time to time on this credit.

Crisil Ratings also identifies information availability risk as a key credit factor in the rating assessment as outlined in its criteria 'Information Availability Risk in Credit Ratings'.

#### About the Company

Incorporated in 1989 as Hotel Silver Plaza Pvt Ltd, HSIL operates a 134-room 3-star hotel in Surat, Gujarat. The company was reconstituted as a public limited company in 1993 and changed its name to HSIL. Mr Pushpendra Bansal is the promoter. HSIL operates the hotel under franchise agreement with LIHDPL. It has a multicuisine restaurant, Blue Coriander; a sky grill restaurant, Lime tree; six banquet halls.



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# **Rating Rationale**

November 21, 2023 | Mumbai

# **H S India Limited**

Rating reaffirmed at 'CRISIL BB-/Stable'

# **Rating Action**

Total Bank Loan Facilities Rated	Rs.23.07 Crore
Long Term Rating	CRISIL BB-/Stable (Reaffirmed)

Note: None of the Directors on CRISIL Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings. The Board of Directors also does not discuss any ratings at its meetings. 1 crore = 10 million

Refer to Annexure for Details of Instruments & Bank Facilities

#### **Detailed Rationale**

CRISIL Ratings has reaffirmed its 'CRISIL BB-/Stable' rating on the bank loan facilities of H S India Ltd (HSIL).

The rating continues to reflect the established market position of the company, aided by a franchise agreement with Lords Inn Hotels and Developers Pvt Ltd (LIHDPL), the favourable location of the hotel and a moderate capital structure. These strengths are partially offset by vulnerability to cyclicality in the hospitality industry and geographic concentration in revenue

# Key Rating Drivers & Detailed Description

#### Strengths:

- **Strong market position:** HSIL operates a hotel under the Lords Plaza brand under franchise agreement with LIHDPL. Synergies derived from this agreement result in easy procurement of consumables, recruitment, training of employees and established corporate tie-ups. The hotel is near Surat (a major industrial hub, and diamond and textile hub) railway station. The company has focused on the business traveller segment and has received repeat business from some of its key clients. It will continue to benefit from its franchise agreement and favourable location of the property over the medium term.
- **Moderate capital structure:** Gearing and networth were adequate at 0.71 time and Rs 29.31 crore, respectively, as on March 31, 2023. The company does not have working capital debt and no term debt is expected over the medium term, which will result in sustenance of comfortable capital structure.

#### Weaknesses:

- Vulnerability to cyclicality in the hospitality industry: The hotel industry is cyclical as it is vulnerable to changes in the domestic and international economy and travel patterns.
- **Geographic concentration in revenue:** Revenue is concentrated in a single region, Surat. Therefore, any regionspecific disruptions can significantly impact the business

#### Liquidity: Adequate

Expected cash accrual over Rs 2.70 crore per annum will be insufficient to cover yearly debt obligation of over Rs 2.85 crore over the medium term. Unencumbered cash and equivalent stood at Rs 9.7 crore as on March 31, 2023, on account of Covid emergency loan of Rs 3.25 crore. The company has no major capital expenditure (capex) plans. Current ratio was 3.05 times as on March 31, 2023. Any deficit in repayment will be met by unencumbered cash with the company.

Company has also given the capital advances of 4.6 crore to builders for purchase of commercial property at Delhi and Mumbai pre covid. However, building construction is in process and as per management money is safe with builder and will get the possession in couple of years. Company has 17.15 crore security deposits with there group company.

#### Outlook: Stable

CRISIL Ratings believes HSIL will continue to benefit from the extensive experience of its promoter and established relationships with clients.

# Rating Sensitivity factors

#### Upward factors:

- Net cash accrual above Rs 4 crore, comfortably cushioning debt obligation
- Sustained improvement in the working capital cycle and financial risk profile

### **Downward factors:**

- Delay in recovery in revenue and net cash accrual below Rs 2 crore
- Large, debt-funded capex or stretched working cycle weakening the financial risk profile and liquidity

#### About the Company

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#### **Key Financial Indicators**

As on/for the period ended March 31	Unit	2023	2022
Operating income	Rs.Crore	23.95	18.01
Reported profit after tax (PAT)	Rs.Crore	1.04	1.08
PAT margin	%	4.33	6.01
Adjusted debt/adjusted networth	Times	0.71	0.84
Interest coverage	Times	1.89	1.98

### Status of non cooperation with previous CRA

HSIL has not cooperated with Acuite Ratings and Research which has classified it as issuer not cooperative vide release dated May 22, 2020. The reason provided by Acuite Ratings and Research is non-furnishing of information for monitoring of rating.

HSIL has not cooperated with India Ratings and Research which has classified it as issuer not cooperative vide release dated April 08, 2020. The reason provided by India Ratings and Research is non-furnishing of information for monitoring of rating.

#### Any other information: Not applicable

#### Note on complexity levels of the rated instrument:

CRISIL Ratings` complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure - Details of Instrument' in this Rating Rationale.

CRISIL Ratings will disclose complexity level for all securities - including those that are yet to be placed - based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

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#### Annexure - Details of Instrument(s)

ISIN	Name of the instrument	Date of Allotment	Coupon Rate (%)	Maturity Date	Issue size (Rs.Crore)	Complexity Level	Rating assigned with outlook
NA	Term Loan	NA	NA	Mar-31	16.53	NA	CRISIL BB-/Stable
NA	Working Capital Term Loan	NA	NA	Mar-31	6.54	NA	CRISIL BB-/Stable

# Annexure - Rating History for last 3 Years

		Current		2023 (	History)	20	022	20	021	20	020	Start of 2020
Instrument	Туре	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Fund Based Facilities	LT	23.07	CRISIL BB-/Stable			31-10-22	CRISIL BB-/Stable	05-08-21	CRISIL BB-/Stable	19-11-20	CRISIL BB-/Watch Negative	Suspended
								15-02-21	CRISIL	18-06-20	CRISIL	

					BB-/Stable	BB/Stable	
Non-Fund Based Facilities	ST						Suspended

All amounts are in Rs.Cr.

# Annexure - Details of Bank Lenders & Facilities

Facility	Amount (Rs.Crore)	Name of Lender	Rating
Term Loan	16.53	HDFC Bank Limited	CRISIL BB-/Stable
Working Capital Term Loan	3.25	HDFC Bank Limited	CRISIL BB-/Stable
Working Capital Term Loan	3.29	HDFC Bank Limited	CRISIL BB-/Stable

# **Criteria Details**

Links to related criteria
CRISILs Approach to Financial Ratios
Rating criteria for manufaturing and service sector companies
CRISILs Bank Loan Ratings - process, scale and default recognition
CRISIL's approach to Covid-19-related restructuring
Understanding CRISILs Ratings and Rating Scales

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